



Department of General Services  
Procurement Division  
707 3rd Street, 2nd Floor  
P. O. Box 989054  
West Sacramento, CA 95798-9054

## STATE OF CALIFORNIA STATE PRICE SCHEDULE SUPPLEMENT NUMBER 1

**SPS NUMBER:** 2-02-99-01  
**EFFECTIVE:** 01-01-2002 until Terminated  
**PRODUCT:** Adaptive Equipment and Services for Persons  
With Disabilities  
**VENDOR:** Various  
**DISTRIBUTION CODE:** Q-1 and Statewide Departmental List

**PLEASE NOTE A CHANGE TO THE INFORMATION ON PAGE 2 OF THE SPS UNDER  
SCOPE, PARAGRAPH 2:**

**New Language**

As defined in Public Contract Code (PCC) Sections 12100.7(e) and 12101.5(b), this State Price Schedule (SPS) is considered to be a contract of indefinite quantity for one or more similar goods, information technology, or services to multiple suppliers. In acquiring goods and services through this SPS, state agencies are required to solicit and obtain offers from three (3) suppliers per Management Memo 02-12. As referenced in PCC Section 12100.7(g), ordering agencies may consider value-effective selection criteria in choosing a supplier. The selection criteria may include, but not be limited to, supplier experience, product availability, prompt delivery requirements, maintenance service, training and price. Agencies must identify and publish the selection criteria to be used and evaluate each supplier on the same selection criteria. The contract file must be documented as to the solicitation method and selection criteria used.

**NOTE: Old Language - Replaced in its entirety with the new language above.**

~~This SPS does not require the use of formal written bids. An order can be placed directly with any vendor on the list which is included with this SPS. It is not necessary to obtain more than one price quote, and telephone bids, with standard documentation, are acceptable. However, state purchases should be done with adequate knowledge of the fairness of the price. Therefore, those making purchases under this SPS are strongly encouraged to research available resources, such as those contained in the vendor list, in order to obtain quality products and services at a fair price.~~

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**RUSS GUARNA, ACTING MANAGER  
ACQUISITIONS BRANCH**

**Procurement Division Administrator for this Agreement is Sharon DuBose, phone (916) 375-4463, CALNET 480-4463**

**Please note we have added six (6) new vendors, revisions/changes to six (6) vendors, and two (2) vendors have been deleted from the State Price Schedule as follows:**

### **ADDITIONS**

- Jessica R. Skove  
CompuTrain Plus  
7261 Lesina Place  
Alta Loma, CA 91701  
Toll Free: 888-391-1626

CompuTrain Plus provides Accessibility Computer Training to physically challenged clients using voice recognition technology. We are recognized by the rehabilitation community for the skill and proficiency of our instructors in providing evaluations to determine a client's ability to benefit from the use of Dragon NaturallySpeaking. CompuTrain Plus specializes in customizing voice commands to the unique needs of each client. We have been successful in enabling the physically challenged to remain productive by providing training at their job site or home. We provide instruction, from basic voice recognition through advanced training where development of custom voice macros are taught. We also tailor Dragon NaturallySpeaking software to work with Corel's WordPerfect Suite, the Microsoft Office Suite, as well as many other non-Microsoft programs. CompuTrain Plus is a Certified Applications Solution Partner and Software Reseller for Dragon NaturallySpeaking and ScanSoft. Our instructors are BPPVE certified. We also have a Ventura school, Integration Technology Group.

- Judith Stone, President  
Integration Technology Group  
1765 Goodyear, Suite 203  
Ventura, CA 93003  
Phone: 805) 658-1383

Integration Technology Group (ITG) provides Accessibility Computer Training to physically challenged clients using voice recognition software. ITG is recognized by the rehabilitation community for the skill and proficiency of its instructors in providing voice recognition software training and evaluations to determine a client's ability to benefit from this training. ITG specializes in customizing voice commands to match the unique needs of each client. We have been successful in enabling physically challenged clients to remain productive by providing training at their job site or home. We provide a broad range of instruction from basic voice recognition software through advanced training where development of custom voice macros are taught. We also tailor Dragon NaturallySpeaking software to work with Corel's WordPerfect programs, the Microsoft Office Suite, as well as many other non-Microsoft programs. ITG operates a Dragon Certified Training Center and utilizes BPPVE certified instructors. The Ventura school is handicapped accessible.

- Wheelchair Place (Redding Medical Supply)  
2539 Larkspur Lane  
Redding, Ca. 96002  
Phone: (530) 223-7422

Wheelchair place is a locally owned California corporation specializing in providing custom wheelchairs and rental wheelchairs for those with both long and short term needs. We also provide motorized scooters, custom and standard home access ramps, wheelchair elevators, lifts for raising scooters and wheelchairs into motor vehicles, and power turning automotive seats to enable our clients to transfer from their vehicle to their wheelchair. Wheelchair Place carries a full line of ambulatory aids and bath safety equipment. The Wheelchair Place has the ability to produce both custom molded seating systems and digital seating systems with the use of our seating simulator. The Wheelchair Place strives to ensure customer satisfaction with all our clients.

**ADDITIONS (Continued)**

- Center for Applied Rehabilitation Technology (CART)  
Rancho Los Amigos National Rehabilitation Center  
7601 E. Imperial Hwy  
Downey CA 90242  
Phone: (562) 401-6800

CART provides assistive technology (AT) services to individuals with physical disabilities. CART is part of Rancho Los Amigos, a Los Angeles County rehabilitation hospital. CART services include evaluations, recommendations, equipment set up, modification, and training. Primary AT areas include wheelchair seating and mobility, augmentative communication, electronic activities for daily living, computer access and technology integration. Services are typically provided at CART. However, evaluations can be conducted in the individual's school, home or work environment, when needed. Staffing includes an occupational therapist, physical therapist, rehabilitation engineer, speech pathologist, technology specialist and medical consultant.

- Access Ingenuity LLC  
3635 Montgomery Dr.  
Santa Rosa, CA 95405  
Phone: (877) 579-4380

Access Ingenuity LLC offers work-site evaluations, product sales, system integration, and training to people with disabilities and disability support agencies. We carry a wide variety of assistive technology devices, backed by a highly experienced staff with over 20 years experience in the assistive technology field. Our expertise is in the area of low vision and blindness, speech, hearing, learning disabilities, and physical impairments. We also offer a complete line of ADA Workstations to provide access for people with one or more disabilities.

- Professional Ergonomics  
President -- Eric Schlossberg  
1011 Lakeside Drive  
Felton, CA 95018  
Phone: (831) 335-3977

We are your one-stop shopping resource for the computerized workplace. We provide expert ergonomic evaluations, office and computer products, and equipment installation in the San Francisco Bay Area and Santa Cruz-Monterey Bay region. We are registered with the California Department of Rehabilitation and the Bureau of Postsecondary Education (workers compensation). Our products include: laptop computers, printers, scanners, fax machines, ergonomic computer input devices (mouse, trackball, touchpad, writing tablet, etc.), ergonomic keyboards, keyboard trays, computer monitor stands, monitor screen filters, telephones and telephone headsets, cordless telephones, and copyholders. We carry adaptive technologies for a variety of disabilities including voice recognition software for individuals with carpal tunnel syndrome. We also carry motorized, height-adjustable sit-stand tables, and ergonomic chairs.

## **REVISIONS**

- Adamlab  
55 Long Lake Road, Suite 337  
Troy, MI 48085  
Phone: (248) 362-9603

ADAMLAB putting speech within reach.

We specialize in affordable augmentative communication devices. Our goal is to offer a high quality, low cost, device for those who may otherwise be unable to take advantage of this technology. We offer a variety of proven units and accessories to assist speech challenged individuals. Adamlab manufactures and distributes its products allowing us to offer excellent sales, support and service.

- Eureka Assistive Technologies (Eureka AT)  
2510 Cropley Way  
Arcata, CA 95521  
Phone: (707) 826-1312

Eureka AT provides: Assistive Technology Consultation and Training for Persons Who Are Blind or Vision-Impaired; Worksite Evaluation; On-site Computer System Installation and Training; Technology Demonstration, Education and Awareness Training; Accessible Computer Lab Coordination for Conventions and Conferences; Alternate Format Production: Braille, Large print, Disk; Braille Literacy Instruction. Eureka AT provides educational and training services in assistive technology for people who are blind or vision-impaired. Specialties include screen reading software, speech output, scan-and-read systems, computer screen magnification, electronic notetakers, and magnifying closed-circuit televisions (CCTVs). Eureka AT produces materials in alternate formats. Eureka AT also facilitates accessible computer labs with Internet access at educational, employment, and health conferences. Eureka AT provides braille literacy instruction to adults. Additional related services are offered through a large network of affiliated consultants.

- MagniSight, Inc.  
3360 Adobe Court  
Colorado Springs, CO 80907  
Phone: (800) 753-4767

At MagniSight we put more than technology into our CCTV video magnifiers. We're owned and operated by people with low vision, and have been a leading manufacturer of the Explorer CCTV since 1990! We offer manual focus, dual auto/manual focus, and PC compatible video magnifiers, which help people with low vision to read, write, and view printed material more independently. MagniSight offers on-site demonstrations for clients, counselors, employers, schools, and more through a network of support representatives. The Explorer line of CCTV's is attractive, ergonomic, and most importantly, easy to use. Quality, reliability, and versatility...expect more with MagniSight!

- PCsmart Corporation (Christopher R. Hager, MCSE, MCP+I)  
4187 Mt. Hukee Avenue  
San Diego, CA 92117  
Phone: (858) 565-1994

PCsmart Corp. is proficient in analysis of computer hardware and software needs, equipment recommendations, installation and technical support for persons with physical disabilities. Our one on one approach and ability to travel to client's homes and businesses to evaluate situations and provide prompt service are important advantages that our services can provide. My experience includes six years of providing hardware, upgrading, troubleshooting and supporting PC's and computer networks in home, as well as business environments. I am a Microsoft Certified Systems Engineer (MCSE), and a graduate of the Electronic Technical Institute. My staff holds certifications and has undergone rigorous training.

**REVISIONS (Continued)**

- As of May 1, 2002, the following changes in business names occurred concerning vendors on the existing State Price Schedule for Adaptive Equipment and Services (SPS No. 2-02-99-01). Also, a new vendor is being added to this SPS, as explained below.

Please note the following, which explains how invoices for these vendors may be submitted. Pulse Data HumanWare Inc. is the new business entity that will be handling the orders, training, shipping/receiving, billing, collections, support and service, which were previously handled by AccessAbility Inc., HumanWare Inc., and Pulse Data International Inc. Pulse Data HumanWare Inc. was formed by a merger of HumanWare Inc. and Pulse Data International Inc. The merged company has now established the AccessAbility Division, which will be handling all of the sales activities previously undertaken by AccessAbility Inc. Orders placed, or invoices received under any of these names can appropriately be processed under this State Price Schedule. At some point in the future, all orders and invoices will reflect the name of the new umbrella organization, Pulse Data HumanWare Inc. In the meantime, any orders and invoices under any of the names appearing above can be validly processed under the State Price Schedule.

**Below is the listing for the new umbrella organization.** This new umbrella organization and the narrative below is in effect immediately, and orders/invoices submitted under the new name can be processed under the State Price Schedule at this time.

Pulse Data HumanWare  
175 Mason Circle  
Concord, CA 94520  
Phone: (800) 722-3393 or (925) 680-7100

Pulse Data HumanWare is a true full-service company that provides the most advanced, high quality Braille, Speech, and Large Print technologies ranging from computer access (Braille terminals/displays, embossers/printers, screen readers, computers, scanners, etc.) to portable notetakers/PDAs (BrailleNote, VoiceNote, GPS, etc.) to Video Magnifiers (SmartView CCTVs) and print enlarging software. Pulse Data HumanWare also specializes in software and related hardware for people with Learning and Reading Difficulties. Pulse Data HumanWare provides on-sight job evaluations, training for individuals and groups, specialized scripting, fully configured computer systems, technical support, service and repair, and full warehousing facilities for faster delivery.

- Please be advised that **Cardinal Point** has a **new phone number, (916) 359-1735**. Cardinal Point is an existing vendor on the State Price Schedule for Adaptive Equipment and Services.

**DELETIONS -- NOTE: These vendors can no longer be used under this State Price Schedule.**

- Acute Perceptions  
4439-1 Ohio Street  
San Diego, California 92116-4337  
Phone: (619) 281-2883 or (619) 517-4779

Acute Perceptions is an adaptive technology distribution company featuring JBliss Imaging Systems. Adaptive technology consultants striving to provide the proper technology for each case. Training, follow-up and ongoing adaptive technology needs are provided by individuals with experience. Empowered with thirteen years experience in computer technology, Jacquelynn Garry brings continuing competitive pricing to the special-needs community. Product lines include: VIP, ezVIP, VIP Browser, Libra, Librette, LP windows, Zoom Text, Dragon NaturallySpeaking, CCTVs, Window Eyes, JAWs, Magna-Cam, Flipper and Flipper Port, Max and Max Port, Jordy, Braille output devices, and other devices for the visually impaired and other disability markets.

- General Reality Company  
124 Race Street  
San Jose, CA 95126

Headset-mounted computer screen display utilizing "virtual reality" principles. It allows the user to "scroll" around the screen by merely shifting the direction of gaze. It is usable by people with low vision who use large print displays, and by people with physical disabilities which impact their ability to use a keyboard or mouse. As of June 1996, this product was in the prototype testing stage, and the exact date of commercial availability was not known. Call for latest information.